

-MICHELE AMBROGIO-

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EDUCATION

- Jan 2014-** **University of Edinburgh, School of Law, Edinburgh, UK**
LL.M. in Intellectual Property Law
Courses: 1. Intellectual property law: copyright and related rights; 2. International Intellectual Property law; 3. Industrial Property: Patents and Trademarks; 4. Intellectual Property: Dispute Resolution Methods; 5. E-Commerce and 6. International oil & gas law.
- Oct 09- Oct 11** **Universidad Abat Oliba, Barcelona, ES**
J.D. (Licenciatura en Derecho)
Honors: Graduation “Summa Cum Laude” (90/100)
- Oct 96-Jun 01** **Università degli Studi di Firenze, Florence, IT**
LL.B. (Laurea in Giurisprudenza)
Honors: Graduation “Summa Cum Laude” (103/110)

PROFESSIONAL EXPERIENCE

Nov 2005-
INTERNATIONAL LEGAL CONSULTANT
Over the past nine years, I have been working as an independent legal consultant in the field of International Business Law. Below, I will provide a brief description of my portfolio/selected tasks that I carried out successfully over these years:

Mar 2014-
V.C.8 GROUP SRL. (Florence, Italy)
I have been assigned by a company based in Russia to establish a branch in Italy and register two trademarks. The trademarks have been registered at the international level by means of the procedure established by the Madrid Agreement Concerning the International Registration of Marks (1891) and the Protocol Relating to the Madrid Agreement (1989).

Feb 2014-
EUROPEAN COMMISSION (Brussels, Belgium)
I have been appointed by the Commission as Independent Contractor/National Expert to conduct a thorough study on the establishment of retail outlets in Italy. The study makes a detailed assessment of the authorisation schemes, permits and any other requirements imposed by the Member States for the establishment of a retail outlet and examines whether the applicable Italian legislation and practice the Italian authorities have developed complies with Article 49 of the Treaty on the Functioning of the European Union and Articles 9 to 15 (Chapter III) of the Services Directive (Directive 2006/123/EC of 12 December 2006 on the services in the Internal Market).

Oct 2013 - Dec 2013
AVISTAR BUSINESS SOLUTIONS LTD. (Sheffield, South Yorkshire, UK)
I was entrusted by the company, which operates in the consultancy sector and specializes in financial markets, with providing legal and tax-related assistance regarding the relocation of the firm’s CEO to the Italian branch of the firm.

Mar 2013 - Apr 2013
ZERO INDUSTRIAL GROUP, SRL. (Milan, Italy)
This multinational company appointed me to analyze the most recent three balance sheets for the purposes of registering the company in the Italian Stock Market. This task required a thorough research of relevant legal, fiscal and corporate-governance issues.

Jan 2013 - May 2013
BARATTA, BARATTA & AIDALA LAW FIRM (New York, NY, U.S.A.)
I relocated to work as an associate/of-counsel at the firm in order to assist it with cases in the areas of Corporate Law, Contract and Intellectual Property Law that involved both the U.S. and Italian jurisdictions (more detail on these cases available upon request).

Jan 2012-Aug 2012
ILA ADVANCED TECHNOLOGY S.A. (Cairo, Egypt)
I have advised ILA, a cloud service provider, on a number of issues relating to its business, for instance, data protection regulation in Europe and the effective protection of its IPRs. I recently drafted a generic cloud services agreement that is used by ILA to conclude deals with a wide range of clients, e.g. international corporations, educational organizations, etc.

Mar 2012-Jul 2012
McLABELS LTD. (Torino, Italy)
McLabels is active in the retail sale of luxury clothing. It operates online and it recently made the decision to expand its business to the Chinese market. It decided to do so by building an exclusive distribution system. I was assigned to draft this online exclusive distribution agreement which entailed a thorough research of Chinese commercial and competition law. I conducted negotiations with the legal department of the exclusive distributor in China, www.xiu.com, and concluded the agreement on behalf of McLabels.

PROFESSIONAL EXPERIENCE

May 2011 - Oct 2011

SAPIEN Software LLC (New Jersey, NJ, U.S.A.)

I drafted the sales and purchase agreement of a real estate property on behalf of a company that operates as an agri-tourism. Additionally, as the corporation wanted to penetrate the wine business, I prepared a thorough analysis of the legal standards set by Italian and European law and prepared a memo on possible funding by the European Union

Oct 2010-Aug 2011

LYNAM LLC (Dallas, TX, U.S.A)

This is an operation that first involved the sale of the Devon & Devon brand from Lynam LLC to Tanini Spa (an Italian S.A.). After conducting the negotiation and closing the deal, I registered the Devon & Devon trademark in fifteen (15) jurisdictions. Additionally, as the company operates as a franchise network, I drafted the generic franchise agreement that the company uses to frame its relationship with its franchisees. I subsequently negotiated and concluded several agreements with legal persons that became members of the network.

Aug 2010-May 2011

TRUESTAR Group Spa. (Milan, Italy)

I assisted Truestar with establishing an insurance company in Estonia. More particularly, I was involved in a team of insurance experts and I handled the legal issues that relate to both the incorporation of the entity as well as the legal aspects of its corporate governance. I have also negotiated on behalf of the company and drafted the agreements with the company's collaborators such as auditors and accountants.

Nov 2010-Apr 2011

DAMAC Holding Co. LLC (Dubai, United Arab Emirates)

I was entrusted with drafting a legal plan (part of the company's business plan) relating to the corporation's expansion to Sardinia. More particularly, I was assigned to report on how a property fulfills the requirements under Italian law to become a touristic village. I subsequently assisted the entity to realize this plan by, for instance, assisting with acquiring the necessary licenses.

Feb 2010-Jun 2010

EDUCATION EVALUATORS INTERNATIONAL Inc. (Providence, MS, U.S.A.)

This U.S. organization was interested in organizing summer schools in Spain. I therefore assisted them with the establishment of their branch in Granada, in particular its incorporation under Spanish law and the request for the licenses that are required for a private educational institution to operate in Spain.

Sep 2001 -Oct 2005

Associate at BRIZZI INTERNATIONAL LAW FIRM (Florence, Italy)

While an associate, I assisted firms based in Italy to establish branches/subsidiaries and trusts abroad and foreign companies to establish a presence within the Italian territory. I particularly acquired extensive experience in the areas of Corporate Law, IP Law, Insurance Law and Commercial Law (more details available upon request).

This professional experience is not exhaustive.* Please feel free to ask any further clarifications in relation to the above or further information on my professional experience in general.

PROFESSIONAL MEMBERSHIPS

Sep 06- **Avvocato (Lawyer), Florence Bar Association, IT**
Oct 11- **Abogado (Lawyer), Madrid Bar Association, ES**

LANGUAGES

- **Italian:** Native
- **English:** C2 (Proficient) - 102 TOEFL (December 2013)
- **Spanish:** B1 (Intermediate)

* The description of my portfolio is of a strictly confidential nature and is to be used only by the intended recipient. It is not to be reproduced and/or disclosed.